



# Operating In Our Element.

ON-SITE SOLUTIONS FOR WATER  
& WASTEWATER TREATMENT



**FOR MORE  
THAN A GENERATION,  
KROFF HAS BEEN  
THE NAME TO KNOW  
IN WATER PURITY  
AND PERFORMANCE.**

**Safety. Compliance. Efficiency. Cost Reduction.**

Kroff Facilities Services, Inc. takes the worry out of water, providing peace-of-mind, operational support, and laboratory precision for process water and wastewater management, treatment and environmental compliance.

PURE



CONFIDENCE.

We know water. And we know how to keep it flowing safely for business and industry.

Through our comprehensive on-site services, equipment design, chemical treatments, lab services and expertise, we deliver seamless water supervision, freeing you to focus on your core competencies.

Our reputation is built on a culture of customer service, highly trained and experienced consultants, state-of-the-art technology, and exceptional values in specialty chemicals. And our results on-site have made us one of the fastest growing water and wastewater treatment chemical companies in the United States.

From primary metals, power generation, mining and refining, to health care, food and beverage, metal finishing and general manufacturing, our customers rely on us for efficient, cost-effective solutions that make water work for them. They call it good business.

**WE CALL IT PURE CONFIDENCE.**

## THE BENEFITS OF

# Water Management Outsourcing

Tap into outsourcing your water management with Kroff Facilities Services, and our professionals will show you a whole new dynamic in reducing costs, speeding production, and generating an environmental dividend.

From the benefits of a steady, unbroken supply of water treatment chemicals to the custom design, construction and operation of water and wastewater solutions, Kroff provides exactly what your plant needs, when it needs it, to keep you in compliance and keep your water working for you.

### **Kroff saves money and speeds production with:**

- Documented cost savings
- Reduced manufacturing overhead costs
- Decreased down time due to water issues
- Eliminated expenses related to employee overtime, hiring and layoffs
- Reduced or eliminated plant effluent non-complaint fines
- Eliminated training expenses and reduced management responsibility
- Reduced new employee expenses, related to advertising, interviewing, hiring and orientation
- Lowered payroll taxes related to FICA, workers compensation and unemployment expenses
- Reduced employee benefits cost
- Minimized surcharges
- Allowance for water reuse

### **Our customers also realize production benefits, including:**

- Improved product quality
- Increased use of your own direct labor and management employees for your core business
- Kroff Facilities Services water quality assurance
- Reduced capital equipment expenses and maintenance costs
- Minimized start-up costs
- Increased creative problem solving and efficiencies
- Reuse and recycle of facility water and waste products



THE KROFF

# Team Approach

**It's unique in the industry.**

Kroff's water leadership has developed an on-site team approach which has produced one of the most efficient and compliant water and wastewater treatment organizations in the industry.

Through a balanced, role-specific structure, Kroff leverages the industry expertise of your plant managers with our water experts to create an integrated working relationship with clearly defined communication channels, responsibilities, and accountability.

Each member of the team is motivated to have a sincere interest in quality, cost effectiveness and efficiency.

Kroff is able to take advantage of leading edge technologies, use well-supervised, experienced operators, and provide the best management available. As a result, the owner/water treatment expert team functions seamlessly as if one company, optimizing water flow for the company through collaboration in their areas of expertise.



## THE ANALYTICAL TEAM

*Kroff's laboratory facility offers customers exceptional speed and precision in water and wastewater analysis. The lab features a Perkin Elmer Inductive Coupled Plasma (ICP) analyzer, a Mutek charge analyzer, multiple Parr pressure reactors, a UV-VIS scanning spectrophotometer, digital viscometers, advanced scale modeling software, and a Ph.D.- led analytical team.*

**NO ONE ELSE PERFORMS AT THIS LEVEL.**



# H<sub>2</sub>O<sup>2</sup>

## WATER SQUARED.

It's our way of saying you can't overstate the **importance of experience** when it comes to designing and managing water operations.

When we station personnel at your site, we put our name and reputation behind the operation and maintenance of your facilities. From the direct supervision of operators and the sampling and analyses of your water and wastewater, to the preparation and filing of monitoring reports and permits, and the management of chemical treatment, you get the benefit of our expertise and the skilled hand of experience.

### **Where water meets business, Kroff Facilities Services is there:**

- We're responsible for the operation and maintenance of process water and wastewater treatment at a major seamless pipe mill
- We operate and maintain a wastewater treatment facility, filter press and storm water monitor at a pipe foundry
- We supervise a wastewater treatment facility at a foundry
- We deliver the operation, maintenance, permitting, sampling and analyses at an adhesives research facility for both potable water and wastewater treatment plants
- We own and operate our own waste oil treatment and recycle facility
- We manage and conduct water remediation at abandoned and shuttered facilities

**EVERY KROFF PROFESSIONAL  
IS A SEASONED WATER EXPERT.**



## DYNAMIC RANGE OF Water Services

**Outsourcing with Kroff Facilities Services means covering precisely what you need, from a trickle to a torrent.**

Kroff's capabilities scale to your operation, from basic service to comprehensive water management solutions.

- **Service and Maintenance**  
Our fundamental, worry-free coverage, including scheduled site visits to service and maintain equipment
- **Operation and Maintenance**  
The advantage of full-time, on-site operation and maintenance of existing equipment and systems to assure consistent compliance and proactive process control
- **Design, Operate and Maintain**  
Solutions from the ground up. Kroff can provide complete system design packages, start-up services, operations and maintenance
- **Build, Operate and Maintain**  
Your design, our execution. Kroff can provide equipment sourcing, professional installation, start-up, operations and maintenance
- **Design, Build, Operate and Maintain**  
Complete turnkey services, from initial design to on-going operations and maintenance. Kroff design and build services are conducted in partnership with some of the best-known, most respected names in the Water and Wastewater Treatment industry.





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